

HCMS... More than 100 Years of Service to Physicians, Medical Students and the Houston Community

THE HARRIS COUNTY MEDICAL SOCIETY (HCMS), WAS FOUNDED IN 1903 AND IS THE LARGEST COUNTY MEDICAL SOCIETY IN THE NATION.

OUR MEMBERSHIP INCLUDES MORE THAN 13,000 PHYSICIANS AND MEDICAL STUDENTS. OF THESE, 7,500 ARE PRACTICING PHYSICIANS, MAKING UP CLOSE TO 65 PERCENT OF THE PRACTICING PHYSICIANS IN THE GREATER HOUSTON AREA.

HCMS IS THE OFFICIAL PROFESSIONAL ORGANIZATION FOR PHYSICIANS IN HARRIS COUNTY AND IS GOVERNED BY AN ANNUALY ELECTED EXECUTIVE BOARD.



HCMS OFFERS MANY WAYS TO INTERACT AND COMMUNICATE WITH OUR MEMBERS







IN PRINT

PHYICIAN NEWSLETTER

THIS MONTHLY PRINT/DIGITAL NEWSLETTER PUBLICATION IS DISTRIBUTED TO MORE THAN 9,500 PHYSICIAN MEMBERS AND SUBSCRIBERS.

IT IS THE PRIMARY AVENUE FOR COMMUNICATING WITH OUR MEMBERSHIP, PROVIDING THEM WITH CURRENT PRACTICE INFORMATION, PUBLIC HEALTH ALERTS, LEGISLATIVE NEWS, AND MORE.

AD SPACE IS AVAILABLE AND ADS WILL APPEAR IN THE PRINTED COPY WHICH IS MAILED, AND THE ONLINE COPY WHICH IS EMAILED. THE ONLINE NEWSLETTERS REMAIN ON OUR WEBSITE FOR 3 YEARS.

In Person

ANNUAL BUSINESS EXPO

HCMS HOSTS THIS ANNUAL EVENT, WHERE PHYSICIANS CAN MEET WITH BUSINESSES OFFERING PRODUCTS AND SERVICES DESIGNED TO MEET THEIR PROFESSIONAL AND PERSONAL NEEDS. A GREAT OPPORTUNITY TO NETWORK AND BUILD YOUR CUSTOMER BASE.

MEETING SPONSORSHIPS

HCMS HOLDS NUMEROUS MEETINGS AND A VARIETY OF EVENTS FOR PHYSI-CIANS, AND MEDICAL STUDENTS. MEETING SPONSORSHIP IS ANOTHER GREAT WAY TO INTERACT AND COMMUNICATE DIRECTLY WITH OUR MEMBERS.

ONLINE

PHYSICIAN BUZZ

THIS MONTHLY DIGITAL PUBLICATION IS DISTRIBUTED TO MORE THAN 9,500 MEMBERS, INFORMING THEM ON IMPORTANT ISSUES, BENEFITS AND SERVICES OFFERED BY HCMS. AVAILABLE ARE TWO FULL COLOR AD SPACES PER PULICATION.

WWW.HCMS.ORG

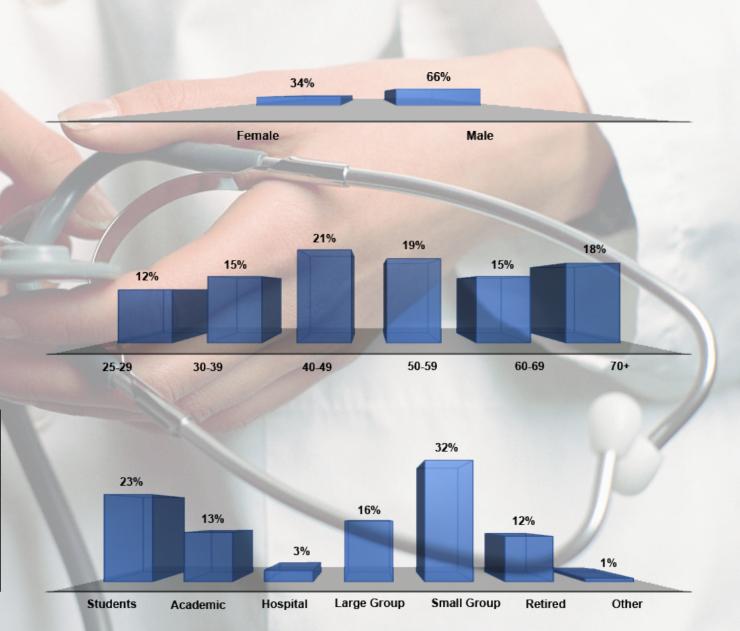
OUR NEWLY UPDATED WEBSITE
IS VISITED BY OUR MEMBERS AND
THEIR STAFF DAILY. WITH ROUND THE
CLOCK ACCESS TO RELEVANT MEDICAL
INFORMATION, NEWS, AND THE EVENTS
CALENDAR, IT IS AN IDEAL PLACE TO
ADVERTISE.

HCMS Membership Audience Statistics

GENDER	% OF TOTAL
Female	34%
Male	66%

AGE RANGE	% of Total
25-29	12%
30-39	15%
40-49	21%
50-59	19%
60-69	15%
70+	18%

PRACTICE SETTINGS	% OF TOTAL
STUDENTS	23%
ACADEMIC	13%
HOSPITAL	3%
LARGE GROUP	16%
SMALL GROUP	32%
RETIRED	12%
OTHER	1%



Physician Newsletter Advertising



THE PHYSICIAN NEWSLETTER IS THE MOST WIDELY READ NEWSLETTER BY PHYSICIANS IN THE GREATER HOUSTON AREA. IT IS DISTRIBUTED MID-MONTH BY MAIL AND EMAIL TO MORE THAN 9,500 MEMBERS AND SUBSCRIBERS. BACK ISSUES REMAIN ON OUR WEBSITE FOR THREE YEARS.

WE OFFER CLASSIFIED AD SPACE ON PAGE 7, AS WELL AS COMMERCIAL SPECIALTY AD SPACE ON PAGE 3 ACROSS FROM THE PRESIDENT'S PAGE AND ON THE BACK COVER.

CLASSIFIED ADS	SIZE OPTIONS	RATES
8-Line	2.5" WIDE X 1" HIGH	\$165
16-Line	2.5" WIDE X 2.25" HIGH	\$320
24-LINE	2.5" WIDE X 3.25" HIGH	\$420
32-LINE	2.5" WIDE X 4.5" HIGH	\$567
64-Line	5" WIDE X 4.5" HIGH	\$995

SPECIALTY ADS	SIZE OPTIONS	RATES
INSIDE BLOCK	2.5" WIDE X 3.5" HIGH	\$450
BACK COVER	3.25" WIDE X 4.5" HIGH	\$500

SPECIFICATIONS:

- Print ads are grayscale; digital ads are full color.
- 300 DPI RESOLUTION.
- PDF, TIFF, JPEG AND PNG FILE TYPES ACCEPTED.

FOR CLASSIFIED ADVERTISING, CONTACT SAM FRENCH AT 713-524-4267, EXT. 240, OR SAM FRENCH@HCMS.ORG. FOR SPECIALTY ADVERTISING, CONTACT AHUVA TERK AT AT 713-524-4267, EXT. 329, OR SALES@HCMS.ORG.

Business Expo Opportunities

THE BUSINESS EXPO IS HELD ANNUALLY WITH A FOCUS ON THE BUSINESS SIDE OF PRACTICING MEDICINE. PHYSICIANS AND THEIR SENIOR STAFF ARE INVITED TO THE EVENT. THEY ATTEND FOUR LECTURES AND HAVE THE OPPORTUNITY TO VISIT WITH MORE THAN 50 EXHIBITORS.

BUSINESSES THAT OFFER PRODUCTS AND SERVICES THAT MEET THE NEEDS OF OUR PHYSICIAN MEMBERS ARE INVITED TO PARTICIPATE AS EXHIBITORS AND SPONSORS. BOTH OPTIONS OFFER VISIBILITY AND DIRECT COMMUNICATION OPPORTUNITIES WITH HCMS MEMBERS.



EXHIBIT: A GREAT OPPORTUNITY TO MEET WITH PHYSICIANS AND NETWORK. EXHIBITOR RATES RANGE FROM \$1,130-\$1,330. THE AVAILABLE BOOTH SIZES ARE 8' X 8', 8' X 10', AND 10' X 10'.

SPONSOR: Increase your visibility or have a presence at the expo, even if a business representative is not available to attend. Sponsorship rates start at \$350.

DONATE: When you donate a door prize with a retail value of \$100 or more, it will be entered as a prize in a game called "Stick 15 to Win". In this game, the physician attendees must visit 15 booths and collect a sticker from each exhibitor in order to draw to win. It's fun for the physicians and another opportunity for business visibility.

FOR MORE INFORMATION, CONTACT AHUVA TERK AT 713-524-4267, EXT. 329, OR SALES@HCMS.ORG.

HCMS Event and Meeting Sponsorship

THROUGHOUT THE YEAR, HCMS HOLDS NUMEROUS MEETINGS AND EVENTS FOR PHYSICIANS, AND MEDICAL STUDENTS. SPONSORSHIP PROVIDES YOU THE OPPORTUNITY TO MARKET YOUR BUSINESS AND NETWORK. SPONSORSHIP RATES RANGE FROM \$350 TO \$675.

YOU ARE INVITED TO SPONSOR THE FOLLOWING EVENTS:

- Branch Meetings Held throughout the year
- Marketing 101 Annual Event
- MEDICAL STUDENT MIXER ANNUAL EVENT
- Member Appreciation Day Annual Event
- New Members and Young Physicians Reception Annual Event
- Young Physicians Organization Annual Event
- Women Physicians Section
- SOCIAL EVENTS



PHYSICIAN BUZZ ADVERTISING



THE *Physician Buzz* is a monthly enews publication sent out by email to more than 9,500 physicians. Back issues remain on our <u>website</u> for three years.

THIS DIGITAL PUBLICATION SERVES TO INFORM OUR PHYSICIAN MEMBERS ON UPCOMING EVENTS, IMPORTANT PRACTICE RELATED INFORMATION, AND MEMBER BENEFITS AND SERVICES.

THERE ARE TWO AVAILABLE COLOR AD SPACES PER PUBLICATION.

AD RATES:

• \$360 PER PUBLICATION

AD SPECIFICATIONS:

- Full color, RGB
- 300 PIXELS WIDE X 100 PIXELS HIGH.
- 300 DPI RESOLUTION PREFERRED; MINIMUM 150 DPI.
- JPEG AND PNG FILES ACCEPTED.

HCMS Website Advertising



THE HCMS WEBSITE IS LOCATED AT <u>www.hcms.org</u>. It is the central hub for physician members and their staff to access current news, practice information, member benfits and programs, events calendar, and much more.

HOME PAGE AD SPACE IS AVAILABLE TO FRIENDS OF THE SOCIETY MEMBERS. RATES RANGE FROM \$430 TO \$530 PER 30-DAYS, WITH A MINIMUM THREE MONTH CONTRACT.

AD SPACE IS AVAILABLE TO BUSINESSES AS A THREE OR FOUR PAGE BUNDLE. RATES RANGE FROM \$200 TO \$350 PER 30-DAYS, WITH A MINIMUM THREE MONTH CONTRACT.

THE FOUR PAGE BUNDLE INCLUDES
THE TELEMEDICINE-TELEHEALTH, TMB
INFO, BILLING-PAYERS AND COMMUNITY
HEALTH RESOURCES.

THE THREE PAGE BUNDLE INCLUDES THE BENEFITS OF MEMBERSHIP, PHYSICIAN DIRECTORIES AND YOUNG PHYSICIANS.

WE ALSO OFFER ADVERTISING IN OUR ONLINE BUYERS GUIDE. THIS BUSINESS DIRECTORY WAS DESIGNED TO CONNECT OUR PHYSICIAN MEMBERS WITH BUSINESSES THAT PROVIDE PRODUCTS AND SERVICES FOR A VARIETY OF PROFESSIONAL AND PERSONAL NEEDS. RATES START AT \$500 ANNUALLY.

Friends of the Society



Harris County Medical Society

thanks the following companies for their support

Friends of the Society

GOLD LEVEL FRIENDS

Texas Medical Liability Trust

The largest medical liability insurance provider in Texas, TMLT serves more than 20,000 health care rofessionals. Rated A (Excellent) by A.M. Best Company, TMLT is the only medical professional liability

TMA Insurance Trust

TMAIT offers medical, life, income protection, office overhead, and ancillary insurance to TMA member physicians and their group managers. We work with you online, on the phone, or in person to determine the right plan to meet your current career needs. That's coverage you can count on.

HCMS Concierge Auto Program

A free concierge service that eliminates the hassle of searching for and purchasing/or leasing a vehicle. A free member benefit for Harris County Medical Society physicians, their families and staff, as well as members of the Fineries of the Society program.

Favorite Healthcare Staffing, Inc.

Favorite Staffing is proud to be the Exclusive Staffing Provider of Harris County Medical Society. Serving the Texas healthcare community since 1991. Favorite sets the standard for quality, service, and integrity in healthcare temp, temp-to-perm and permanent staffing. With preferred member pricing, Favorite can help network the provider and the provider staffing and to most this representation.

Going Financial

The professionals at Going Financial work exclusively with physicians and their medical practices to help keep their vision of financial independence in focus. Services Provided. Asset protection strategies, Retirement planning, Own-occupation specific disability insurance: Managing & eliminating debt, Creative beath insurance risk neighbor 2 in Europea investment stratenies; and Ericulation Janania.

Golden Billing & Benefits

Golden Billing is owned and operated for over 20 years in Houston, TX. The owner, Marcus YI, is focused on creating a partnership with clients. We are dedicated to optimizing the small business doctor's productivity and maximizing practice cash flow by accurate claims coding and timely processing.

Kelsey-Seybold Clinic

Kelsey-Seybold has served the greater Houston area for over 70 years with a proven track record of leveraging physician leadership to manage successful practices, employing satisfied physicians, and delivering high-quality comprehensive care to our communities.

Strategic Financial Group a MassMutual Firm

Welcome to Strategic Financial Group, formally MassMutual Greater Houston. For 120 years, Strategic Financial Group and MassMutual have had the distinguished pleasure of serving clients' financial needs. As SFG we are committed to providing an efficient and seamless comphrehensive financial planning experience. Our team of specialists provides financial clarity to a diverse group of clients while helping them reach their goals.

UT MD Anderson Cancer Center

MD Anderson is globally renowned for its cutting-edge research, exceptional patient care, innovative prevention programs and commitment to training the next generation of oncology experts. MD Andersiwas ranked No. 1 in cancer care by U.S. News & World Report in 2021 and 2022-23.

www.hcms.org

THE HCMS FRIENDS OF THE SOCIETY PROGRAM OFFERS BUSINESSES A UNIQUE BLUEPRINT TO A CUSTOMIZED MARKETING PLAN THAT WILL REACH THE PHYSICIANS OF THE LARGEST COUNTY MEDICAL SOCIETY IN THE NATION.

THERE ARE TWO LEVELS OF PARTICIPATION AVAILABLE TO SUIT YOUR BUDGET AND MARKETING NEEDS: GOLD (\$7,500) AND SILVER (\$5,500).

APPLICATIONS ARE ACCEPTED JUNE 15 - JULY 15, AND DECEMBER 15 - JANUARY 15 IN A GIVEN YEAR.

BENEFITS INCLUDE:

- ADDITIONAL ACCESS AND VISIBILITY TO MEMBERS, NOT OFFERED OUTSIDE THIS PROGRAM.
- Access to HCMS Friends DocList mailing and electronic data service program.
- Preferred registration to all advertising venues.
- LIMITED NON-COMPETING ENVIROMENT AT MEETINGS.
- MOST PROGRAM FEES GO TOWARD ANY OF THE HCMS ADVERTISING VENUES (PHYSICIAN NEWSLETTER, BUSINESS EXPO, MEETING SPONSORSHIP, PHYSICIAN BUZZ, AND WEBSITE ADVERTISING.)
- HCMS FRIENDS MEET ANUALLY FOR A NETWORK-BUILDING EVENT TO BUILD STRATEGIC PARTNERSHIPS.



Harris County Medical Society

thanks the following companies for their support

Friends of the Society

SILVER LEVEL FRIENDS

Frost Bank

Founded in 1868, Frost provides a full range of banking, investments and insurance services across Texas. We have earned numerous awards for customer service, and while other banks have been closing branches, we are expanding. We are on phase two of our expansion in the Houston region with close to 65 locations and continue to expand across the state— all while building the largest ATM network in Texas.

PMB Precision Medical Billing

PMB's innovative solutions for physicians have increased revenues for our clients. For over 28 years, PMB has assisted physicians in navigating the complexities of how to successfully get paid. Our combined customized solutions of outsourcing and Virtual Office components are redefining physician practices. Voted by Becker's Healthcare as the top medical billing company, PMB allows physicians to get back to what matters, their patients.

Spencer Fane LLP

Spencer Fane LLP is a full service law firm that focuses completely on its clients. The firm believes in providing an unconventional approach to legal services geared towards protecting and advancing our client's business and personal interests in areas of compliance, licensure, litigation, cybersecurity, labor and employment, real estate, wills and estates and many other areas.

WellMed Medical Group

We recruit & acquire outpatient primary care practices. Through a supportive team environment & added resources, imagine improving patient care, letting go of day-to-day business aspects, & having more time to enjoy life outside of the clinic.

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